

Salesforce Course Syllabus

SECTION1: INTRODUCTION TO SALESFORCE

- Overview of CRM
- Overview of Cloud Computing
- How to create Salesforce developer edition account
- Walkthrough Salesforce.com platform

SECTION2: CONFIGURING AND CUSTOMIZATION

- Types of Objects
- Types of Fields
- Creating custom objects, tabs and app
- Field Dependency
- Validation Rules
- Object Relationships
- Approval process & Flows and Process Builder
- Page Layouts
- Reports and Dashboards
- Lightning App Builder

SECTION3: SECURING AND SHARING DATA

- Profiles
- Permission Sets
- Org-Wide Defaults
- Role Hierarchies
- Sharing Rules
- Manual Sharing
- Record Types

SECTION4: DATA MANAGEMENT

- Import and Export Data
- Data Loader

SECTION5:INTEGRATION

- UsingSOAPServices
- UsingRestAPIServices
- UsingEmailServices
- PlatformEvents

SECTION6:DEPLOYMENT

- InboundandOutboundChangeset
- VisualStudioCodeIDE

SECTION7:WORKFLOW AND PROCESS AUTOMATION

- Understanding and using Process Builder
- Creating and Managing Workflow Rules
- Using Email Templates

SECTION8:BUSINESS PROCESS AUTOMATION

- Understanding Process builder in Salesforce
- Working with Lightning Process Builder
- Using Workflows for Process Automation
- Implementing Approvals in Workflows
- Exploring Business Process Auotmation
- Managing Field Updates
- Understanding and Implementing Recursion

SECTION9: SALESFORCE FLOWS

- Types of Flows
- Salesforce Flows – A Swiss Army Knife
- Benefits of Salesforce Flows
- Use Cases for Salesforce Flows
- Order of Execution in Salesforce Understanding and Implementing Recursion